

Finance Report

For the Month Ending 30 April 2006 (Month 01)

£000s

| | IN THE MONTH | | | | | | |
|-------------------|---------------|---------------|----------|---------------|---------------|-----------------|-----------|
| | <u>Actual</u> | <u>Budget</u> | Variance | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | %Variance |
| Total Income | 18,181 | 18,426 | (246)U | 18,181 | 18,426 | (246)U | (1.3)U |
| Total Expenditure | 17,678 | 18,006 | 328F | 17,678 | 18,006 | 328 F | 1.8 F |
| Trust Result | 503 | 421 | 83F | 503 | 421 | 83F | 19.6F |



Finance Report

For the Month Ending 30 April 2006 (Month 01)

1. Month

- 1.1. The position at the end of month 1 is £82k underspent.
- 1.2. Trust income was £246k less than expected. This is as a result of there being lower levels of CBRN and Workforce Confederation income than had been estimated in the budgets.
- 1.3. Trust expenditure was £328k less than budget. This was mainly due to non pay where not all of the invoices have been received or accrued for relating to April's activity. Also there are some projects and items budgeted for (e.g. course fees) where expenditure has not yet commenced, however the budget is profiled in equal twelfths throughout the year, hence reporting an underspend. This underspend is not expected to continue for the rest of the year.

2. Capital expenditure

- 2.1. The capital expenditure position is not reported in month 1 as most of the projects have not started.
- Annual
- 3.1 The forecast at month 1 is breakeven. A detailed forecast is not reported in month 1's board report.



Income & Expenditure - Analysis by Function

For the Month Ending 30 April 2006 (Month 01)

| | IN T | HE MONTH | | | YEAR TO DATE | | | ANNUAL | | |
|------------------------------|--------|---------------|----------|--------|---------------|----------|-------------|---------|--------|-------|
| | Actual | <u>Budget</u> | Variance | Actual | <u>Budget</u> | Variance | %Variance | Budget | | |
| Income | 17,221 | 17,466 | (245)U | 17,221 | 17,466 | (245)U | 1.4U | 205,499 | | |
| A&E Operations Cost | | | | | | | | | | |
| Sector | 11,319 | 11,383 | 63F | 11,319 | 11,383 | 63F | 0.6F | 135,579 | | |
| Control Services | 1,268 | 1,281 | 13F | 1,268 | 1,281 | 13F | 1.1F | 14,332 | | |
| A&E Operational Support | 896 | 935 | 39F | 896 | 935 | 39F | 4.2F | 10,984 | | |
| Others | 741 | 803 | 62F | 741 | 803 | 62F | 7.7F | 9,338 | | |
| Total Operations Cost | 14,224 | 14,402 | 178F | 14,224 | 14,402 | 178 F | 1.2F | 170,234 | | |
| A&E gross surplus/(deficit) | 2,997 | 3,063 | (67)U | 2,997 | 3,063 | (67)U | 2.2 U | 35,265 | | |
| A&E Gross Margin | 17.5% | 17.6% | 0.0%U | 17.5% | 17.6% | (0.1)U | 0.8%U | 17.2% | | |
| Corporate Support | | | | | | | | | | |
| Medical Director | 35 | 49 | 14F | 35 | 49 | 14F | 29.2F | 588 | | |
| Service Development | 40 | 43 | 3F | 40 | 43 | 3F | 7.7F | 588 | | |
| Communications | 125 | 128 | 3F | 125 | 128 | 3F | 2.5F | 1,541 | | |
| Human Resources | 339 | 357 | 18F | 339 | 357 | 18F | 5.1F | 4,315 | | |
| IM&T | 585 | 611 | 26F | 585 | 611 | 26F | 4.3F | 7,322 | | |
| Finance | 1,270 | 1,399 | 129F | 1,270 | 1,399 | 129F | 9.2F | 19,359 | | |
| Chief Executive | 135 | 133 | (1)U | 135 | 133 | (1)U | 0.9U | 1,594 | | |
| Total Corporate | 2,529 | 2,722 | 193F | 2,529 | 2,722 | 193 F | 7.1F | 35,308 | | |
| A&E net surplus/(deficit) | 468 | 341 | 126 F | 468 | 341 | 126F | 37.1F | (44) | | |
| A&E net margin | 2.7% | 2.0% | 0.8%F | 2.7% | 2.0% | 0.8F | 39.0%F | 0.0% | | |
| PTS | | | | | | | | | | |
| Income | 960 | 961 | (1)U | 960 | 961 | (1)U | 0.1U | 11,001 | 11,811 | 8 |
| Expenditure | 933 | 889 | (43)U | 933 | 889 | (43)U | 4.8U | 10,957 | 12,223 | (1,26 |
| Surplus/(Deficit) | 27 | 71 | (44)U | 27 | 71 | (44)U | 61.7U | 44 | 412 | (45 |
| Margin | 2.9% | 7.4% | (4.6)U | 2.9% | 7.4% | (4.6)U | 61.6U | 0.4% | (3.5%) | (|
| Trust Result | 495 | 413 | 82F | 495 | 413 | 82F | 20.0F | 0 | | |

£000s



Income & Expenditure - Analysis by Function

For the Month Ending 30 April 2006 (Month 01)

Notes

1. Income

 The adverse position stems from CBRN income and Workforce Development Confederation income. Both these streams of income are coming in at amounts less than had been previously notified.

2. A&E Sectors

• Sectors is break-even on pay and is underspent on staff related and medical consumables. The subsistence budget has been profiled to reflect the introduction of meal breaks from October 2006.

A&E Control.

Pay is overspent due to AFC payments, the budget will be increased in month 2 to cover these increases. Non pay is underspent as expenditure has not yet commenced on some items whereas the budget is profiled in equal twelfths throughout the year.

4. Education & Development

Non-pay is under spent due to budget profiling, as above.

5. A&E Operational Support

The underspend stems mostly from pay. Within Fleet there are vacancies within the workshop staff and within Logistics vacancies exist within the equipment support staff.

6. Service Development

• The favourable position stems from a lower than expected spend on non pay items within the A&E Development department.

7. Communications

• The favourable position is a result of underspends on non pay within the Media Resources and Patient & Public Involvement departments.

8. Human Resources

The favourable position stems from an underspend on Training and course fees throughout the directorate. In addition, the organisational development budget reports an underspend as the initiatives have not yet commenced this year.

9. IM & T

. The underspend stems primarily from pay, where there are a few vacancies, mostly within the Management Information Department.

10. Finance

The causes of the underspend are: a) Estates maintenance and furniture expenditure is less than budget due to the timing of some invoices being paid (£100k); 2) Interest received is £25k favourable due to the higher than forecast cash balances in the month of April.

11. PTS

• Unfavourable positions on Kingston Hospital (£16k), Bromley Hospitals (£11k), University College Hospital (£6k) and PTS Central Services (£11k) make up the £45k adverse variance in Month 1.

12. Medical Director

This is underspent on non-pay items.



Analysis by Expense Type

For the Month Ending 30 April 2006 (Month 01)

YEAR TO DATE

IN THE MONTH

£000s

ANNUAL

| | | III MONTH | | ILANCTO DITTE | | | | THE VECTOR | | |
|-------------------------------|---------------|---------------|-----------------------|---------------|---------------|-----------------|----------------|-----------------|---------------|-----------------|
| | A -41 | Decident | Variance | Antral | DJ4 | T 7 • | 0/\$7 | The second | D 14 | Forecast |
| | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | %Variance | Forecast | <u>Budget</u> | <u>Variance</u> |
| Payroll Expenditure | | | | | | | | _ | | |
| A&E Operational Staff | 8,593 | 8,540 | (53)U | 8,593 | 8,540 | (53)U | 0.6U | 0 | 110,398 | 110,398F |
| A&E Overtime | 1,320 | 1,311 | (10)U | 1,320 | 1,311 | (10)U | 0.7U | 0 | 5,921 | 5,921F |
| PTS Operational Staff | 661 | 644 | (17)U | 661 | 644 | (17)U | 2.7U | 0 | 7,342 | 7,342F |
| Corporate Support | 3,015 | 3,142 | 127F | 3,015 | 3,142 | 127F | 4.0F | 0 | 37,188 | 37,188F |
| | 13,590 | 13,636 | 47 F | 13,590 | 13,636 | 47 F | 0.3F | 0 | 160,849 | 160,849F |
| Non Pay Expenditure | | | | | | | | | | |
| Staff Related | 379 | 411 | 32F | 379 | 411 | 32F | 7.9F | 0 | 3,809 | 3,809F |
| Staff Welfare | 41 | 35 | (6) U | 41 | 35 | (6)U | 16.2U | 0 | 424 | 424F |
| Training | 9 | 65 | 56F | 9 | 65 | 56F | 86.4F | 0 | 1,872 | 1,872F |
| Medical & Ambulance Equipment | 38 | 65 | 26F | 38 | 65 | 26F | 41.0F | 0 | 774 | 774F |
| Medical Consumables | 249 | 270 | 21F | 249 | 270 | 21F | 7.7F | 0 | 3,450 | 3,450F |
| Fuel & Oil | 279 | 282 | 3F | 279 | 282 | 3F | 1.2F | 0 | 3,622 | 3,622F |
| Third Party Transport - A&E | 146 | 82 | (65)U | 146 | 82 | (65)U | 78.8U | 0 | 1,033 | 1,033F |
| Third Party Transport - PTS | 50 | 5 | (45)U | 50 | 5 | (45)U | 897.4U | 0 | 258 | 258F |
| Vehicle Maintenance | 166 | 168 | 2F | 166 | 168 | 2F | 1.1F | 0 | 2,012 | 2,012F |
| Other Fleet Costs | 565 | 648 | 83F | 565 | 648 | 83F | 12.8F | 0 | 7,939 | 7,939F |
| Rent, rates & utilities | 258 | 279 | 20F | 258 | 279 | 20F | 7.3F | 0 | 3,425 | 3,425F |
| Office and Station cleaning | 228 | 231 | 4F | 228 | 231 | 4F | 1.6F | 0 | 2,774 | 2,774F |
| Security & Fire Safety | 26 | 20 | (6) U | 26 | 20 | (6)U | 29.7 U | 0 | 245 | 245F |
| Estates Maintenance | 33 | 34 | 2F | 33 | 34 | 2F | 4.7F | 0 | 1,911 | 1,911F |
| Other Estates Costs | 25 | 30 | 6F | 25 | 30 | 6F | 18.4F | 0 | 364 | 364F |
| Telephones | 226 | 220 | (6)U | 226 | 220 | (6)U | 3.0U | 0 | 2,729 | 2,729F |
| Information Technology | 78 | 76 | (2)U | 78 | 76 | (2)U | 2.5U | 0 | 907 | 907F |
| Office & Station Expenses | 91 | 146 | 55F | 91 | 146 | 55F | 37.5F | 0 | 1,773 | 1,773F |
| Legal Expenses | 182 | 194 | 12F | 182 | 194 | 12F | 6.2F | 0 | 2,315 | 2,315F |
| Consultancy | 3 | 38 | 34F | 3 | 38 | 34F | 91.4F | 0 | 450 | 450F |
| Advertising & PR | 5 | 21 | 15F | 5 | 21 | 15F | 74.5F | 0 | 246 | 246F |
| Catering & Hospitality | 12 | 17 | 6F | 12 | 17 | 6F | 32.3F | 0 | 208 | 208F |
| Depreciation | 553 | 562 | 8F | 553 | 562 | 8F | 1.5F | 0 | 6,739 | 6,739F |
| Reserves | (8) | (16) | (8) U | (8) | (16) | (8)U | 51.5F | 0 | 397 | 397F |
| Radio Equipment | 113 | 122 | 8F | 113 | 122 | 8F | 6.9F | 0 | 1,485 | 1,485F |
| Others | 2 | 0 | (1)U | 2 | 0 | (1)U | 1,257.2U | 0 | 2 | 2F |
| | 3,750 | 4,004 | 254 F | 3,750 | 4,004 | 254 F | 6.3F | 0 | 51,164 | 51,164F |
| Financial Expenditure | - | - | | - | <u>-</u> | - - | | - | - | |
| Interest Payable | 11 | 11 | 0 | 11 | 11 | 0 | 0.0 | 0 | 126 | 126F |
| Interest Receivable | (33) | (8) | 24F | (33) | (8) | 24F | 291.6 U | 0 | (100) | (100)U |
| PDC Dividend | 345 | 345 | 0 | 345 | 345 | 0 | 0.0 | 0 | 4,134 | 4,134F |
| Others | 16 | 19 | 3F | 16 | 19 | 3F | 17.6F | 0 | 231 | 231F |
| | 338 | 366 | 28 F | 338 | 366 | 28 F | 7.6F | 0 | 4,391 | 4,391F |
| Total Trust Expenditure | 17,678 | 18,006 | 328F | 17,678 | 18,006 | 328F | 1.8 F | 0 | 216,404 | 216,404F |
| | | | | | | | | | | |



Analysis by Expense Type

For the Month Ending 30 April 2006 (Month 01)

£000s

1. A&E Operational Staff

Operational staff is overspent due to AFC payments to CTA and BETs staff. The corresponding budget increase will be actioned in month 2.

A&E Overtime

• Overtime expenditure is as planned and the budget is under review following changes to the recruitment plan.

3. PTS Operational Staff

£17k adverse against budget relates to agency staff filling vacancies, along with a small amount of unbudgeted overtime.

4. Corpor ate Support Staff

• The underspend stems from admin & clerical vacancies (mostly within A&E Operations), fleet maintenance staff vacancies and equipment support staff vacancies.

Staff Related

• A&E subsistence is profiled for the introduction of meal breaks in October 2006. There are underspends on both travel and uniforms in Operations and Education.

6. Training

Training is underspent as the majority of courses are due to commence after April 2006.

7. Medical & Ambulance equipment

• The main reason for the favourable variance is due to defibrillator maintenance and blanket purchase and blanket cleaning in the Logistics Department. This is because the invoices have not come in as yet for these items and the underspend is not expected to continue at this rate.

8. Third Party Transport - A&E

• This is overspent both with Urgent Care and Operations and includes the use of St John and other private ambulance hire

9. Third Party Transport - PTS

Third Party transport continues to be used across contracts, the unfavourable variance relates to missed savings targets for PTS Central Services usage across contracts.

10. Other Fleet Costs

• The underspend is due to primarily to accident damage costs. Expenditure has been less than forecast for the first month of the year. This is in part due to the fact that not all of April's invoices have been accounted for in the accounts as they have not all been received.

11. Office & Station expenses

Half of the favourable variance stems from A&E Operations where there are underspends on complex budgets (£8k), within the Education & Development
Department (£8k) and within Logistics (£9k). The remainder of the variance stems from printing and stationary underspends across the corporate support departments.
This trend is not expected to continue for the rest of the financial year.

12. Consultancy Fees

• The underspend stems mostly from HR (£15k) on the Organisational Development project and IM&T (£9k) where there are some projects where the expenditure has not yet commenced.

13. Financial Expenditure

• There is a favourable variance on interest receivable due to the higher than expected cash balances in April.



Analysis of Income

For the Month Ending 30th April 2006 (Month 01)

(£000s)

| | INT | THE MONTH | | YEAR TO DATE | | | | ANNUAL | |
|------------------------------------|---------------|---------------|-----------------|---------------|---------------|-----------------|-----------------|---------------|--|
| | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | <u>Actual</u> | <u>Budget</u> | <u>Variance</u> | % Variance | <u>Budget</u> | |
| A&E Income | | | | | | | | | |
| A&E Services Contract | 15,713 | 15,713 | 0F | 15,713 | 15,713 | 0F | 0.0F | 188,552 | |
| CBRN Income | 1,045 | 1,140 | (95)U | 1,045 | 1,140 | (95)U | 8.4 U | 9,323 | |
| ECP Revenue | 123 | 122 | 1 F | 123 | 122 | 1F | (0.9)F | 1,464 | |
| BETS & SCBU Income | 48 | 48 | 0 | 48 | 48 | 0 | 0.0 | 580 | |
| A & E Long Distance Journey | 40 | 40 | 0 | 40 | 40 | 0 | 0.0 | 475 | |
| Stadia Attendance | 27 | 27 | 0U | 27 | 27 | 0 U | $\mathbf{0.0U}$ | 598 | |
| Heathrow BAA Contract | 34 | 34 | 0F | 34 | 34 | 0F | (0.1)F | 405 | |
| Resus Training Fees NHS | 3 | 23 | (20)U | 3 | 23 | (20)U | 87.6U | 270 | |
| Resus Training Fees Non NHS | 1 | 23 | (21)U | 1 | 23 | (21)U | 94.6U | 270 | |
| HEMS Funding | 2 | 2 | 0F | 2 | 2 | 0F | 0.0F | 29 | |
| A&E Income | 17,035 | 17,170 | (135)U | 17,035 | 17,170 | (135)U | 0.8 U | 201,967 | |
| PTS Income | 960 | 961 | (1)U | 960 | 961 | (1)U | 0.1 U | 11,001 | |
| Other Income | 186 | 295 | (110)U | 186 | 295 | (110)U | 37.2 U | 3,532 | |
| Total Income | 18,181 | 18,426 | (246)U | 18,181 | 18,426 | (246)U | 1.3 U | 216,500 | |

<u>Notes</u>

1. CBRN Income

The £95k adverse variance on CBRN income in month 1 is due to a lower expected level of CBRN income than budgeted. This is slightly offset by
deferred CBRN equipment income from the previous year.

2. Other Income

• The £110k adverse variance on Other Income is partly due to the SHA notifying the LAS of a lower level of WDC income than had been previously been advised.

Income & Expenditure - Analysis of Staff Numbers

For the Month Ending 30 April 2006 (Month 01) (Paid WTE)

| | Last Month | This Month | Variance |
|-------------------------|------------|------------|----------|
| | | | |
| A&E Operations | | | |
| Sector | 3099 | 3209 | 109 |
| Control Services | 468 | 437 | -31 |
| Education & Development | 199 | 266 | 67 |
| A&E Operational Support | 112 | 93 | -19 |
| | 3879 | 4004 | 125 |
| Corporate Support | | | |
| Medical Director | 8 | 9 | 1 |
| Service Development | 6 | 6 | 0 |
| Communications | 23 | 23 | -0 |
| Human Resources | 107 | 98 | -9 |
| IM&T | 59 | 57 | -2 |
| Finance | 59 | 58 | -1 |
| Chief Executive | 20 | 21 | 1 |
| Total Corporate | 281 | 272 | -10 |
| PTS | 293 | 337 | 44 |
| Trust Total | 4453 | 4613 | 159 |

1. A&E Sectors

• The increase in paid WTE reflects the use of overtime and part-month effect of operational trainees from the in-house training courses. In addition it also includes 57 wtes for the additional 1.5 hours paid per week per shift.

2. A&E Control

• Paid wte reflects the use of overtime to cover EOC and UOC vacancies. This reduced in April.

3. A&E Operational Support

• The reduction stems from the payroll system assigning a wte of 0.96 to full time staff after they have been assimilated AFC rates. It is not a "real" reduction and will be manually corrected in month 2.

4. A&E Education Development & Support

• The Education Department's paid wtes vary each month as training courses come on stream or finish in the month.

5. HR

• The HR movement is due to the changing number of staff within unproductive salaries.

6. PTS

• An increase of 43.8WTE from Month 12 reflects the increase in crew staff for the Bromley Hospitals contract.



LONDON AMBULANCE SERVICE NHS Trust

Balance Sheet

For the Month Ending 30 April 2006 (Month 1)

| | <u>Mar-06</u> | Apr-06 | |
|--|---------------|---------|--|
| | £'000s | £'000s | |
| Fixed Assets | | | |
| Intangible assets | 447 | 447 | |
| Tangible assets | 106,271 | 112,436 | _ |
| <u>-</u> | 106,718 | 112,883 | <u>-</u> |
| Current Assets | | | |
| Stocks & WIP | 1,916 | 1,909 | |
| Debtors A&E | 8,114 | | £159k > 60 days (7.96%), Mar - £126 > 60 days (1.59%) |
| Debtors PTS | 959 | | £575k > 60 days (29.34%), Mar - £34k > 60 days (3.50%) |
| Prepayments, Vat Recoverable, Other Debtors | 4,384 | 3,343 | |
| Back to Backed Debtors - PCTs | 9,545 | 9,545 | |
| Investments - Short Term Deposits | 0 | 10,000 | |
| Cash at Bank and in Hand | 667 | 908 | _ |
| Total Current Assets | 25,585 | 29,658 | - |
| Cuaditana, Amounta fallina dua mithin ana yaan | | | |
| Creditors: Amounts falling due within one year Bank Overdraft | 104 | 53 | |
| | 2,077 | | PSPP - This month (80%), March (77%), Ytd (80%) |
| Creditors - NHS | | | |
| Creditors - Other | 7,019 | | PSPP - This month (87%), March (79%), Ytd (87%) |
| Dividend Provision | 0 | 345 | |
| Total Current Liabilities | 9,200 | 14,223 | - |
| Net Current Assets | 16,385 | 15,435 | |
| Total Assets less current liabilities | 123,103 | 128,318 | |
| Creditors: Amounts falling due after more than one year | | | |
| Provisions for Liabilities & Charges | 24,539 | 22,630 | |
| Total Net Assets | 98,564 | 105,688 | |
| G 1112 D | | | |
| Capital & Reserves | | | |
| Donated Assets | 508 | 502 | |
| Income & Expenditure account | 7,592 | 8,072 | |
| Other Reserves | -419 | -419 | |
| Public Dividend Capital | 49,617 | 49,617 | |
| Revaluation Reserve | 41,266 | 47,916 | |
| Total Capital & Reserves | 98,564 | 105,688 | _ |



LONDON AMBULANCE SERVICE NHS Trust

Cashflow Statement For the Month Ending 30 April 2006 (Month 1)

| | <u>Apr-06</u> |
|--|---------------|
| | £'000s |
| Opening Cash Balance | 563 |
| Operating Activities | |
| Trust I&E | 265 |
| Depreciation | 553 |
| (Increase)/Decrease in Stocks | 7 |
| (Increase)/Decrease in Debtors | 6,161 |
| Increase/(Decrease) in Creditors | 5,419 |
| Increase/(Decrease) in Stocks | 0 |
| Other | -1,898 |
| Net Cashflow from operating activities | 10,507 |
| Financial Activities | |
| Interest received | 33 |
| Interest paid | 0 |
| Other | 0 |
| Net Cashflow from financial activities | 33 |
| Capital Expenditure | |
| Tangible fixed assets acquired | -248 |
| Tangible fixed assets disposed | 0 |
| Other | 0 |
| Net Cashflow from capital expenditure | -248 |
| PDC Dividends paid | 0 |
| Financing - PDC Capital | 0 |
| Closing cash balance | 10,855 |

Finance Risk Register Items - 2006/07 Risks

| | Risk | Priority (High, Medium or Low) | Lead Person (SMG Member) | Action Plan | Timescale |
|----|--|--------------------------------|-----------------------------|--|----------------|
| 1 | The trust has a savings target of 2% to be achieved in 2006/07, which may not be realised. | Н | SMG | Work up realistic plans. | During 2006/07 |
| 2 | There is £700k recurrent CBRN funding at risk. £8.2 was budgeted for but £7.5m has been agreed with the DOH. | Н | SMG | Pursue DOH | During 2005/07 |
| 3 | Trust may not manage crew overtime within budget. | Н | MF | Monitor closely and manage in year | During 2006/07 |
| 4 | Fuel prices in excess of the sums held in budgets, and Centrally Held Funds. | M | | | |
| 5 | Failing to manage and control third party expenditure. | Н | MF/MD | Monitor closely and manage in year | During 2006/07 |
| 6 | PTS: The demanding income levels within the central services budget may not be achieved. | M | MD | Monitor closely and manage in year | During 2006/07 |
| 7 | Until more details of some capital projects are known, the levels of VAT and its recovery cannot be forecast accurately. | L | | | |
| 8 | Some capital projects agreed as part of the 2006/07 Capital Programme may have revenue cost implications. | L | MD | Monitor expenditure in year and identify possible revenue costs. | During 2006/07 |
| 9 | Until tenders for each project are received, there is the possibility that costs will increase. | M | MD | Hold some capital back for this uncertainty | During 2006/07 |
| 10 | Subsistence budget will materially overspend due to the non- introduction of meal breaks from 1st Oct 2006 | Н | MD | | During 2006/07 |